To: Member CEOs (CC's Below):

QUICK SUMMARY

- Since 2003, MHA has provided an annual update for medical record copying fees that calculates the base rates that providers should use to determine copying costs based on state law.

- Earlier this year, the federal Office of Civil Rights (OCR) issued new guidance pursuant to HIPAA that sets forth the minimum requirements for determining copying costs for patient requests for medical records, which we believe is the process that providers should follow for said requests in the current year.

- Despite the fact that the state law provided a reasonable rate for copying medical information, providers will now need to go through an internal operational review of its allowed costs as determined by OCR to compare those costs to the state standardized rates as outlined in this Advisory before billing a patient for medical records.

- The aforementioned comparison of Massachusetts law and HIPAA is not necessary when a third party submits an authorization and requests a medical record, as state law prevails in this instance.

MEDICAL RECORD COPYING FEE 2016 UPDATE

Fees Allowed Under Massachusetts Law:

Massachusetts statute (Chapter 111, section 70) was amended in 2003 to provide a standardized process for calculating an annual update for medical record copying fees. MHA since that time has provided the membership with its calculation using the change in the CPI for medical care services in effect as of October 1, 2016. Specifically, MHA uses the U.S. All Urban CPI for Medical Care Services produced monthly by the U.S. Bureau of Labor Statistics (BLS). We use the total of the BLS Indices for the 12 months of the Fiscal Year-end (FYE) September 2016 divided by the same for the 12 months of the FYE August 2015. While some entities may use other state or local factors to determine their rates, the method we use is the same method that the Centers for Medicare and Medicaid Services, private health plans, and the Commonwealth of Massachusetts use in calculating their annual inflationary updates.
For the period starting October 1, 2016, we have determined that the rate using these indices has increased by 3.67%, which would result in a maximum state-based rate for copying fees to be as follows:

- $23.14 base charge for clerical and other administrative expenses related to complying with the request for making a copy of the record;
- $0.78 per-page charge for the first 100 pages copied; and
- $0.40 per-page charge for each page in excess of 100 pages.

Recent Federal Guidance on Setting Copying Fees for Medical Information:

While the U.S. Department of Health and Human Services has not indicated whether the Massachusetts copying fee law related to the administrative base fee is specifically preempted by the HIPAA provisions, it is important to note that earlier this year the federal Office of Civil Rights (OCR) started issuing a series of topical frequently asked questions (FAQs) addressing patients’ right to access their medical records pursuant to the HIPAA provisions. In particular, one of the FAQs set forth minimum requirements providers must follow regarding the fees individuals (as defined by HIPAA to mean “the person who is the subject of the protected health information.” See 45 C.F.R. 160.103) may be charged for copies of their health information and the right of individuals to have their health information sent directly to a third party if they so choose. *This Advisory provides an overview of the OCR FAQ on copy fees, which we believe that providers should be following for requests made by the person who is the subject of the protected health information, whether the information is being provided directly to the patient or is sent to a third party at the patient’s request.*

Specifically, OCR indicated that a healthcare provider, or a business associate operating on its behalf, may charge an individual a reasonable, cost-based fee that covers certain labor, supply, and postage costs incurred in connection with *copying the protected health information (PHI)* requested by the individual (or creating a summary or explanation of the information, if the individual agrees).

The fee must be calculated in one of the following manners:

1. by calculating actual allowable costs to fulfill each request;
2. by using a schedule of costs based on average allowable labor costs to fulfill standard requests; or
3. in the case of requests for an electronic copy of PHI maintained electronically, a flat fee not to exceed $6.50 (including all labor, supplies, and postage).

The provider, or its business associate, must inform the individual of the approximate fees in advance. In addition, because the fee may vary based on the form and format and manner of access requested or agreed to by the individual, the provider must, at the time such details are being negotiated or arranged, inform the individual of any fees that may be assessed as a result of the form, format and manner requested (or agreed to) by the individual. For example, under HIPAA and state law, it is expected that a provider will waive the fee for any request from a patient for a record that will be used for claims, eligibility reviews, or other administrative reviews being conducted by Medicare, MassHealth, or other public assistance programs (Health Safety Net, Children’s Medical Security Plan, Healthy Start, Food Stamps, etc.).

It is important to note that these cost restrictions apply whether the individual is requesting a copy of the PHI for themselves or specifically directing the provider to send the copy directly to a third party designated by the individual. *However, for requests that come directly from a third party with a valid HIPAA authorization form (e.g., from a lawyer or other party that is not for the purposes*
that are exempt from fees), the HIPAA copy fee limits outlined by OCR do not apply. Instead the provider may use the fee schedule allowed under Massachusetts law as outlined above.

Further, a provider may not charge an individual a fee for merely accessing (i.e., viewing and inspecting) their PHI, even if the individual takes notes or photos of her record. OCR further clarified that the cost restrictions apply regardless of specific state law provisions, for example Massachusetts state statute allows a provider to charge an additional fee to cover the actual cost of postage (regular or priority/next day mailing) and preparation of an explanation or summary of the hospital or clinic medical record if so requested. These separate costs (such as postage) would now be included in the calculation as outlined by OCR.

If the provider is not responding to a request for an electronic copy of the PHI, for which the rate is limited to the amount listed above, then it is up to each provider to develop a process to determine the actual cost of the labor required to copy the PHI (exclusive of the cost of searching for, retrieving, and otherwise preparing the responsive information for copying). If that cost is greater than the fee schedule allowed under Massachusetts law, using the annual update provided by MHA, then the provider should use the Massachusetts fee schedule (as outlined above) as the basis for the cost to the patient. If your actual costs of the labor required to copy the PHI is less than the standardized rate under the fee schedule in the Massachusetts law, you should use your lower rate. MHA recommends that each provider contact their contracted medical records vendor, if you have one, to determine if they have already developed a process to calculate such costs (labor, supply, and postage costs) to use in your comparison and to be used if your facility is contacted by OCR for such information.

Therefore providers are encouraged to periodically undertake (and document) a study of the actual labor costs for permitted activities (copying, scanning or conversion, but not retrieval) and use the results to determine the specific rates to be charged for non-electronic PHI copies.

The following provides examples of what may, and may not, be included or deemed labor when calculating the rates.

**INCLUDED:**
Photocopying paper PHI. Scanning paper PHI into an electronic format. Converting electronic information in one format to the format requested by or agreed to by the individual. Transferring (e.g., uploading, downloading, attaching, burning) electronic PHI from a covered entity's system to a web-based portal (where the PHI is not already maintained in or accessible through the portal), portable media, email, app, personal health record, or other manner of delivery of the PHI. Creating and executing a mailing or an email with the responsive PHI.

**NOT INCLUDED:**
Reviewing the request for access. Searching for, retrieving, and otherwise preparing the responsive information for copying. This includes labor to locate the appropriate designated record sets about the individual, to review the records to identify the PHI that is responsive to the request and to ensure the information relates to the correct individual, and to segregate, collect, compile, and otherwise prepare the responsive information for copying.

MHA worked with David Szabo, co-chair, Healthcare Practice Group, at MHA’s member law firm of Locke Lord, LLP in drafting this Advisory. Should you have any questions, please contact MHA’s Anuj Goel at (781) 262-6034 or agoel@mhalink.org.

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